

APPLICATION FOR
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SPECIFICATION

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Title of the Invention: INFORMATION SEARCHING APPARATUS AND
METHOD

Information Searching Apparatus and Method**Background of the Invention****Field of the Invention**

5 The present invention relates to a technology for searching information on a computer network.

Description of the Related Art

In recent years, the Internet has been widely 10 used as a medium for transmitting advertisements. For example, advertising pictures (referred to as banners) are linked to many WWW (World Wide Web) (referred to as web) sites.

In the advertising business, a quiz type 15 awarding promotion using an advertising medium (such as a newspaper, a magazine, a poster, or a television program) is commonly performed. A quiz entrant sends the answer of the quiz and his or her personal identification (such as the name and 20 address) using a postcard, a facsimile, an e-mail, or the like to the awarding promoter (for example, an advertiser or an advertising agent) so as to enter for the award.

INS. C) Recently, an awarding promotion using the 25 Internet has been widely performed. For example, a

quiz entrant may know a awarding promotion with a banner linked to other web sites. The quiz entrant may answer the quiz or a questionnaire on the homepage of the quiz promoter linked to the banner.

5 Thus, the quiz entrant can enter for the quiz on line.

However, in the banner advertisements on the Internet, advertisers cannot know whether or not the consumers have browsed the advertisements on their web sites. Thus, the advertisers cannot know the effects of their advertisements.

INS. C2 In a promotion using the above-described advertise medium (such as a newspaper, a magazine, a poster, or a television), it takes a long time (for example, several months) until the promotion is started. Thus, the advertiser should spend much money. In addition, entrants should perform many miscellaneous works to get benefits of the awarding promotion. In other words, an entrant should past a stamp on an entry postcard, purchase a postcard, write the answer of the quiz and the personal information of the entrant to the postcard, and drop the postcard into a mailbox.

In the case of a awarding promotion using the Internet, a simple quiz is used (for example, the

answer of the quiz is just a product name). In such an easy quiz, the entrant can get the benefit of the awarding promotion without need to carefully read the advertisement. Thus, the advertiser cannot 5 know whether the advertisement message has appealed to the consumers through the awarding promotion.

Summary of the Invention

From the above-described point of view, the 10 present invention is made. An object of the present invention is to provide a technology that allows an advertising promotion to be effectively performed using an information searching apparatus (search engine) that searches information on a network.

15 The present invention is especially effective for a business model of which a search engine is used for searching information and charging for the use of the search engine.

Next, an example of the business model will be 20 described in detail. An entrant selects his or her impressive keyword from an advertisement in a promotion page on a computer network. A search engine presents an unpublished page to the entrant corresponding to the selected keyword. The entrant 25 looks for a target page using the search result.

The entrant can enter for the awarding promotion on the target page. The provider of the search engine charges the promoter of the awarding promotion for the use of the search engine and for the keyword list for searching a target page.

5 The present invention is suitable for the above-described business model.

A first aspect of the present invention is an information searching apparatus for searching 10 location information that represents the location of content information which is concerned with a keyword transmitted from a user's terminal apparatus, comprising a creating unit creating a database for storing location information of 15 predetermined content information of which the location on the network is unpublished, and a searching unit searching the database for a keyword that is input to a search keyword input field of a predetermined web page browsed with the user's 20 terminal apparatus.

A second aspect of the present invention is an information server, connected to a network, for transmitting stored information to the network, comprising a search keyword input page transmitting 25 unit transmitting a web page to a user's terminal

apparatus, the web page containing a search keyword input field in which a keyword is input, the keyword causing an information searching apparatus to search location information representing the 5 location of content information on the network, and a location unpublished information transmitting unit transmitting content information, of which the location on the network is unpublished, to the user's terminal apparatus corresponding to a 10 request issued by the user's terminal apparatus, when a keyword is input to the search keyword input field of the web page browsed on the user's terminal apparatus, the keyword causing the information searching apparatus to search the 15 location information of the content information, of which the location on the network is unpublished.

A third aspect of the present invention is a user's terminal apparatus, connected to a network, comprising a web page browsing unit browsing a web 20 page containing a search keyword input field in which a keyword is input, the keyword causing an information searching apparatus to search location information representing the location of content information, of which the location on the network 25 is unpublished, and a search keyword transmitting

unit transmitting the keyword that has been input in the search keyword input field to the information searching apparatus.

According to the above-described structures, 5 using a searching apparatus for searching information on a network, an advertising promotion can be effectively performed.

Brief Description of Drawings

10 The present invention will be more apparent from the following detailed description when the accompanying drawings are referenced.

15 Fig. 1 is a block diagram showing the theoretical structure of an information searching apparatus, an information server, and a user terminal apparatus according to the present invention;

20 Fig. 2 is a schematic diagram showing the overall structure of a system according to the present invention;

Fig. 3 is a schematic diagram showing an example of an announcement page that is created;

Fig. 4 is a schematic diagram showing an example of a target page that is created;

25 Fig. 5 is a schematic diagram showing an

example of a reference page that is created;

Fig. 6 is a schematic diagram showing an example of the structure of an announcement page, a target page, and a reference page;

5 Fig. 7 is a schematic diagram showing the data structure of an index database;

Fig. 8 is a flow chart showing a process for a game type awarding advertising promotion of the system shown in Fig. 2;

10 Fig. 9 is a flow chart showing a promotion preparing process;

Fig. 10 is a flow chart showing a tuning process performed for a target page and a reference page;

15 Figs. 11A and 11B are schematic diagrams showing a target page before a tuning process is performed and a target page after the tuning process is performed;

20 Fig. 12 is a flow chart showing a process for creating a promotion index database;

Fig. 13 is a flow chart showing a promotion entry process;

Fig. 14 is a flow chart showing a promotion proceeding process;

25 Fig. 15 is a flow chart showing an award entry

keyword issuing process; and

Fig. 16 is a flow chart showing an award entry keyword checking process;

Fig. 17 is a flow chart showing a search
5 keyword summing process;

Fig. 18 is a schematic diagram showing an example of a search keyword summing report; and

Fig. 19 is a schematic diagram showing a computer readable storage medium.

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Description of Preferred Embodiment

Fig. 1 is a block diagram showing the theoretical structure of an information searching apparatus, an information server, and a user's terminal apparatus according to the present invention.

In Fig. 1, an information searching apparatus 1 searches location information that represents the location of content information (on a network 5) 20 containing a keyword transmitted from a user's terminal apparatus 3. The information searching apparatus 1 comprises a creating unit 11 and a searching unit 12.

The creating unit 11 creates a database 4 for
25 storing location information of predetermined

content information, of which the location on the network 5 is unpublished.

The searching unit 12 searches the database 4 for a keyword that is input to a search keyword 5 input field of a predetermined web page browsed with the user's terminal apparatus 3.

An information server 2 is connected to a network 5. The information server 2 transmits stored information to the network 5. The 10 information server 2 comprises a search keyword input page transmitting unit 21 and a location unpublished information transmitting portion 22.

The search keyword input page transmitting unit 21 transmits a web page to a user's terminal apparatus 3, the web page containing a search keyword input field in which a keyword is input, the keyword causing an information searching apparatus 1 to search location information representing the location of content information on 20 the network 5.

The location unpublished information transmitting unit 22 transmits content information, of which the location on the network 5 is unpublished, to the user's terminal apparatus 3 25 corresponding to a request issued by the user's

terminal apparatus 3, when a keyword is input to the search keyword input field of the web page browsed on the user's terminal apparatus 3, the keyword causing the information searching apparatus 1 to search the location information of the content location, of which the location on the network 5 is unpublished.

A user's terminal apparatus 3 is connected to a network 5. The user's terminal apparatus 3 10 comprises a web page browsing unit 31 and a search keyword transmitting unit 32.

The web page browsing portion 31 browses a web page containing a search keyword input field in which a keyword is input, the keyword causing an 15 information searching apparatus 1 to search location information representing the location of content information, of which the location on the network 5 is unpublished.

The search keyword transmitting unit 32 20 transmits the keyword that has been input in the search keyword input field contained in the web page browsed by the web page browsing unit 31 to the information searching apparatus 1.

In the above-described structure, location 25 information of content information (content

information whose location is unpublished) transmitted from the location unpublished information transmitting unit 22 is stored to the database 4 by the creating unit 11.

5. ~~INS. (3) >~~ The web page (containing the search keyword input field) that is transmitted from the search keyword input page transmitting unit 21 to the user terminal apparatus 3 is browsed by the web page browsing unit 31. When the a keyword is input to 10 the search keyword input field of the web page, the keyword is transmitted to the information searching apparatus 1 by the search keyword transmitting unit 32.

With reference to the database 4, the 15 searching unit 12 of the information searching apparatus 1 searches location information of content information corresponding to the keyword (that is input to the search keyword input field) transmitted from the user terminal apparatus 3. 20 Thus, when the keyword transmitted from the user terminal apparatus 3 correlates with the information transmitted from the location unpublished information transmitting unit 22, the searching unit 12 can search the location of the 25 content information even if the location thereof is

unpublished on the network 5.

When the user terminal apparatus 3 receives the location information of the content information as the search result corresponding to the keyword 5 that has been transmitted and requests the information server 2 for the transmission request for the content information corresponding to the location information, the location unpublished information transmitting unit 22 transmits the 10 content information, of which the location is unpublished, to the user terminal apparatus 3. Thus, the user terminal apparatus 3 can obtain the unpublished content information.

In other words, when the user repeatedly 15 selects keywords and searches information corresponding to the selected keywords using the user terminal apparatus 3, he or she performs a game for searching unpublished content information. To search unpublished content data, the user should 20 repeatedly browse particular web pages on which he or she can search information. Thus, when advertisements are placed on such web pages, since the user frequently sees them, the advertisement efficiency improves.

25 *Ins. C4* The unpublished content information is award

entry information. The database 4 stores location information of award entry information so that the user plays a game for searching the award entry information using the user terminal apparatus 3. In 5 such a structure, since the speculative spirit of the user is stimulated, it can be expected that the number of users increases. Thus, it can be expected that the advertisement effect further improves.

The web page may contain a keyword with which 10 the location information of the award entry information is obtained as a search result of the searching unit 12. According to such a structure, since the user has an idea of what search keyword to use, he or she can easily find target award 15 entry information. In addition, when advertisements are placed on such web pages, since the user tends to carefully watch the advertisements, the advertisement effect further improves.

When a plurality of records of the location 20 information are obtained as the search result corresponding to the keyword, the searching unit 12 outputs rankings corresponding to the correlation of content information represented by the location information and the keyword. The award entry 25 information may be highly correlated with the

keyword contained in the web page.

The award entry information contains an input field in which the keyword is input and is described in HTML (HyperText Markup Language). The 5 award entry information is highly correlated with the keyword contained in the web page in such a manner that the keyword is contained in a portion defined in a META tag defined in HTML.

According to such a structure, since award 10 entry information is highly ranked, the user watches only highly ranked information for searching target information. In other words, highly ranked information becomes a hint for searching target information.

15 The web page contains an award entry keyword. The award entry information is a web page containing an award keyword input field in which the entry keyword is input. The award entry may be accepted only when the award keyword has been input 20 to the entry keyword input field.

The user's terminal apparatus 3 further comprises an entry keyword transmitting unit transmitting the keyword that has been input in the entry keyword input field to the network.

25 The information server 2 further comprises an

accepting unit for determining whether or not an award entry keyword that has been input in the entry keyword input field is the same as a search keyword that has appeared on a web page containing 5 a search keyword input field and accepting an award entry when they are the same when an award entry is transmitted from the user's terminal apparatus 3 through the network 5.

According to such a structure, even if 10 location information of unpublished award entry information is leaked out, when the user enters for the awarding promotion, since the user should browse a web page containing a search keyword input field, the advertisement effect of the 15 advertisement on the web page does not deteriorate.

The keyword input page transmitting unit 21 changes the entry keyword whenever the keyword input page transmitting unit 21 transmits a web page containing the search keyword input field. 20 Thus, even if the entry keyword is leaked out, the advertisement effect of the advertisement on the web page can be prevented from deteriorating.

The information searching apparatus 1 may further comprise a search entry summing unit 25 summing the number of entries for each keyword that

have been input in the search keyword input field and searched by the searching unit 12.

According to such a structure, the degree of the appeal of the key point of the advertisement on 5 the web page containing the search keyword input field to the consumers can be estimated by analyzing the result summed by the search entry summing unit.

Moreover, the present invention is an 10 information searching method for searching location information that represents the location of content information which is concerned with a keyword transmitted from a user's terminal apparatus, comprising the operations of creating a database 15 for storing location information of predetermined content information, of which the location on the network is unpublished, and searching the database for a keyword that is input to a search keyword input field of a predetermined web page browsed 20 with the user's terminal apparatus. Thus, the above-described object can be accomplished.

In addition, when a program that causes a computer to perform the information searching method according to the present invention is read 25 from a computer readable storing medium and

executed, the object of the present invention can be accomplished.

Next, with reference to the accompanying drawings, an embodiment of the present invention 5 will be described.

Fig. 2 shows the structure of the entire system according to the present invention. In Fig. 2, a search server device 101, a promotion promoter web server 102, an external web server 103, and a 10 user terminal apparatus 104 are connected to a network 105 in such a manner that data is exchanged thereamong. According to the embodiment of the present invention, as the network 105, the Internet is used.

15 The search server device 101 provides a search engine for searching information published in the network 105. The search server device 101 comprises a web server 106, a full text search server 107, an automatic information collecting robot 108, a 20 search CGI program executing unit 109, a search keyword summing unit 110, a URL registering unit 111, a regular search service index database 112, and a promotion index database 113.

25 The web server 106 provides the user with the search engine of the search server device 101 as a

web page.

The full text search server 107 is a server that provides the user with a full text search engine for searching full text of information 5 published by the network 105 for information that the user desires corresponding to a keyword.

The automatic information collecting robot 108 automatically searches information published on the network 105 and collects words contained in the 10 information and creates a database with an index of the collected words.

The search CGI (Common Gateway Interface) program executing unit 109 executes a program for searching information stored in a database for a 15 URL (Uniform Resource Locator) that represents the location of a file (containing a keyword that the user inputs) in the network 105 corresponding to a search request issued from a web browser of the user and for providing the user with the URL.

20 The search keyword summing unit 110 sums the number of entries of a keyword designated for an information search using the search server device 101 in a game type awarding advertising promotion (that will be described later in detail) and 25 outputs the summed result as a search keyword

summing report 120.

The URL registering unit 111 registers the content of published information to the database of the search server device 101 corresponding to 5 information provided by an information provider that publishes the information on the network 105.

The regular search service index database 112 is a database of information published on the network 105. The automatic information collecting 10 robot 108 or the URL registering unit 111 updates data of the regular search service index database 112. In addition, the regular search service index database 112 is used by the search CGI program executing unit 109 for searching information using 15 a keyword.

The promotion index database 113 is a database used along with the regular search service index database 112 only when a game entrant searches information in the game type awarding advertising 20 promotion (that will be described later in detail). The automatic information collecting robot 108 or the URL registering unit 111 registers a keyword of an unpublished web page of the advertising promotion to the promotion index database 113.

25 The promotion promoter web server 102 is a web

server managed and operated by a promoter (an advertiser or an advertising agent) who promotes a game type awarding advertising promotion (that will be described later in detail). The promotion promoter web server 102 provides various web pages such as an announcement page 114, a target page 115, and a reference page 116. The announcement page 114 contains a promotion keyword 118 and an award entry keyword 119. Details of those web pages will be described later in detail.

Information of web pages stored in the promotion promoter web server 102 is collected by the automatic information collecting robot 108 of the search server device 101 or registered by the URL registering unit 111 thereof. The collected or registered information is stored in the database of the search server device 101.

The external web server 103 is a web server managed and operated by a third party such as a provider of the network 105. The external web server 103 provides users with a part of a storage device thereof. Namely, the external web server 103 provides the users with a so-called hosting service. The promoter of the promotion may publish various web pages such as an announcement page 114, a

target page 115, and a reference page 116 using such a hosting service instead of using the promotion promoter web server 102.

The user terminal apparatus 104 is a terminal unit that has a web browser and that is used by an entrant who enters for a game type awarding advertising promotion (that will be described later in detail). The entrant plays a game in such a manner that he or she inputs a search keyword 117 to the search server device 101, obtains a search result, and searches a target page corresponding to the search result. In reality, a large number of user terminal apparatuses 104 are connected to the network 105.

Next, an example of a game type awarding advertising promotion performed by the system shown in Fig. 2 will be described.

Figs. 3, 4, and 5 show examples of various web pages contained in the promotion promoter web server 102 (or the external web server 103). Fig. 3 shows an example of an announcement page 114. Fig. 4 shows an example of a target page 115. Fig. 5 shows an example of a reference page 116. Those examples relate to an advertising promotion of a product "raw chocolate".

The announcement page 114 is a page with which an advertising promotion is performed. The announcement page 114 is the top web page with which a game entrant starts a game. As shown in Fig. 5 3, the announcement page 114 contains a search keyword input field 121. In addition, the announcement page 114 is designated an award entry keyword 119. The award entry keyword 119 is a keyword that an entrant should input when he or she 10 enters for an award on a target page 115 (that will be described later in detail). In other words, the announcement page 114 is used to prove that an entrant has entered for the award after he or she had browsed the announcement page 114. Whenever an 15 entrant browses the announcement page 114, a different award entry keyword 119 is designated. The URL of the announcement page 114 is published on the network 105.

An entrant for the award accesses the 20 announcement page 114 linked from a search result of the search engine or a banner pasted on another web page on the network 105 with the user terminal apparatus 104.

At that point, the entrant reads and 25 understands "how to play" of the game on the

announcement page 114, selects a keyword from the advertisement message of the product "raw chocolate" described on the right of the announcement page 114 and obtains a search keyword 5 117. The entrant inputs the selected search keyword 117 to the search keyword input field 121 and clicks a search button 122 with a mouse or the like. Information corresponding to those operations is transmitted to the search server device 101.

10 Corresponding to the keyword search request, the search CGI program executing unit 109 of the search server device 101 executes an information searching process. At that point, the search CGI program executing unit 109 searches the regular 15 search service index database 112 and the promotion index database 113 that contains information of keywords of a target page 115 and a reference page 116 that are web pages of the advertising promotion for the search keyword 117 selected on the 20 announcement page 114 and transmits the search result to the user terminal apparatus 104.

25 *INS C5* The entrant browses a web page as the search result. Thereafter, the entrant repeatedly search keywords and browse web pages. Finally, when the entrant found a target page 115, the game is over.

Pages of advertising promotions may be highly ranked by the searching server device 101 so that an entrant can easily find a target page 115.

A target page 115 shown in Fig. 4 contains a 5 description as a target page. In addition, the target page 115 contains an award entry form 123 and so forth. The URL of the target page 115 is not published. The URL of the target page 115 has been heeded not to be registered to search databases of 10 search engines on the network 105 except for the promotion index database 113 of the search server device 101. The award entry form 123 contains personal information fields for an entrant (such as an address field, a name field, and so forth) and 15 an award entry field 124. Unless the entrant inputs the award entry keyword 119 that is obtained only on the announcement page 114, he or she cannot enter for the award. The promoter of the advertising promotion determines whether or not the 20 award entry keyword 119 that was input in the award entry field 124 is correct. Only when the award entry keyword 119 is correct, the promoter accepts the award entry.

As shown in Fig. 5, a reference page 116 25 contains information related to for example a

promotion. When an entrant browses the reference page 116 while searching for a target page 115, the reference page 116 provides the entrant with additional information of the promotion product so 5 as to improve the advertisement effect. The URL of the reference page 116 is also unpublished. The URL of the reference page 116 is registered to the promotion index database 113 of the search server device 101. A reference page 116 may not be created. 10 The URL of a reference page 116 may be published.

Fig. 6 shows an example of the structure of a announcement page 114, a target page 115, and a reference page 116. In pattern [1] shown in Fig. 6, one announcement page 114 and one target page 115 15 are created. In the case, a search keyword is designated so that the target page 115 is found through the announcement page 114. In pattern [2] shown in Fig. 6, a plurality of announcement pages 114a, 114b, ..., and so forth and a plurality of reference pages 116a, 116b, ..., and so forth are 20 created. In the case, a search keyword is designated so that before one target page 115 is found, several searching operations are performed.

Next, the data structures of the regular 25 search service index database 112 and the promotion

index database 113 will be described. As shown in Fig. 7, the data structure of the regular search service index database 112 is the same as that of the promotion index database 113.

5 Referring to Fig. 7, the index database contains an index database 131 and an answer table 132.

The index database 131 contains a search keyword field and an index number field.

10 The search keyword field contains search keywords extracted from each web page collected by the automatic information collecting robot 108 or registered by the URL registering unit 111. The index number field contains record numbers of the 15 answer table 132 corresponding to the search keywords.

The answer table 132 contains records each of which has a uniquely assigned number, a title field, a URL field, and a summary field.

20 The title field contains the title of each web page collected by the automatic information collecting robot 108 or registered by the URL registering unit 111. In reality, the title field contains data defined by a <title> tag of a web 25 page described in HTML (HyperText Markup Language).

The URL field contains the URL that represents the location of each web page on the network 105 and that is collected by the automatic information collecting robot 108 or registered by the URL registering unit 111.

The summary field contains the top unit of the main text of each web page collected by the automatic information collecting robot 108 or registered by the URL registering unit 111. In reality, the summary field contains the top unit of the text defined by a <body> tag of each web page described in HTML.

When the game type awarding advertising promotion is performed using the system shown in Fig. 2, the following processes are performed by the individual units of the system.

Fig. 8 is a flow chart showing a process for executing a game type awarding advertising promotion performed by the system shown in Fig. 2.

At step S11, the promotion promoter web server 102 (or the external web server 103) or the search server device 101 performs a preparing process for the promotion.

At step S12, the promotion promoter web server 102 (or the external web server 103) publishes a

announcement page 114 and starts the promotion.

5 Steps S13-1 and S13-2 are performed in parallel. At step S13-1, the user terminal apparatus 104 performs a process for entering for the promotion. At step S13-2, the promotion promoter web server 102 (or the external web server 103) and the search server device 101 perform a process for proceeding with the above-described promotion.

10 After the promotion period elapses, the flow advances to step S14. At step S14, the promotion promoter web server 102 (or the external web server 103) stops publishing the announcement page 114 and completes the promotion.

15 At step S15, the search server device 101 performs a process for summing search keywords. In the process, among keywords that are searched by the search CGI program executing portion 109 of the search server device 101, those that are input from 20 the search keyword input field 121 on the announcement page 114 are summed and a search keyword summed report that represent keywords that were selected as search objects in the promotion is output.

25 Thereafter, the process for the promotion of

the system is completed.

Next, processes performed at steps S11, S13-1, S13-2, and S15 will be described in detail.

Fig. 9 is a flow chart showing the promotion preparing process performed at step S11 shown in Fig. 8.

At step S21, the promoter of the promotion creates an announcement page 114. The announcement page 114 is stored in the promotion promoter web server 102 (or the external web server 103).

At step S22, the promoter of the promotion designates a word that he or she wants to appeal to the users as a promotion keyword 118 from the content of the announcement page 114. Information of the promotion keyword 118 is transmitted to the search server device 101.

At step S23, an award entry keyword 118 is designated to the announcement page 114 stored in the promotion promoter web server 102 (or the external web server 103). The award entry keyword 118 is only an initial value designated at the startup of the promotion. In other words, in the later processes, whenever the user terminal apparatus 104 accesses the announcement page 114, the promotion keyword 118 is updated.

At step S24, the promoter of the promotion creates a target page 115. The created target page 115 is stored in the promotion promoter web server 102 (or the external web server 103).

5 At step S25, a tuning process is performed for the target page 115 stored in the promotion promoter web server 102 (or the external web server 103). In the tuning process, a file describing the target page 115 is modified so that the target page 10 115 is highly ranked in a search result of a searching process in which a game entrant inputs the promotion keyword 118 as the search keyword 117. The tuning process will be described later in detail.

15 At step S26, the promoter of the promotion creates a reference page 116. The reference page 116 is stored in the promotion promoter web server 102 (or the external web server 103).

20 At step S27, the tuning process is performed for the reference page 116 stored in the promotion promoter web server 102 (or the external web server 103). The tuning process for the reference page 116 is the same as the tuning process for the target page 115.

25 At step S28, information of the promotion

promoter web server 102 (or the external web server 103) is collected by the automatic information collecting robot 108 of the search server device 101 or registered by the URL registering unit 111 5 thereof as a search object of the search server device 101.

At step S29, a process for creating a promotion index database 113 of the search server device 101 is performed. This process will be 10 described later in detail.

At step S30, the file describing the announcement page 114 is modified. When the search button 122 is clicked and the keyword searching operation is performed, the search CGI program 15 executing unit 109 searches both the promotion index database 113 and the regular search service index database 112 as one database for the input keyword.

Thereafter, the promotion preparing process is 20 completed. The flow returns to the process shown in Fig. 8.

The web pages of the announcement page 114, the target page 115, and the reference page 116 created in the promotion preparing process are 25 described in HTML.

Fig. 10 is a flow chart showing the tuning process for the target page 115 performed at step S25 shown in Fig. 9 and for the reference page 116 performed at step S27 shown in Fig. 9 by the 5 promotion promoter web server 102.

At step S31, the number of entries of each promotion keyword 118 stored in a file describing a web page that is tuned is counted.

At step S32, it is determined whether or not 10 the number of entries of each promotion keyword 118 is five or less. When the determined result is Yes, the flow advances to step S33. At step S33, the promotion keyword 118 is written to a portion defined by a <head> tag that represents a header 15 portion of the objective page using a <meta> tag that represents conventional information of the objective page. When the determined result at step S32 is No, the tuning process is not performed for the promotion keyword 118.

20 Thereafter, the flow returns to the process shown in Fig. 9.

Figs. 11A and 11B show an example of a target page before the tuning process is performed and an example of a target page after the tuning process 25 is performed. In Fig. 11A, before the tuning

process is performed, a file describing the target page 115 does not contain "raw chocolate" as a promotion keyword 118. In Fig. 11B, "raw chocolate, raw chocolate, raw chocolate, raw chocolate, raw chocolate, ..." are described as the promotion keyword 118 as an underlined portion in a portion defined by a `<head>` tag using a `<meta>` tag. Thus, as shown in Fig. 11B, the file describing the target page 115 that has been tuned is obtained.

Information defined by a `<meta>` tag does not appear when a target page 115 is normally browsed by a web browser. However, when the search CGI program executing unit 109 of the search server device 101 executes a keyword searching operation using a keyword "raw chocolate", the search CGI program executing unit 109 obtains the target page 115 that contains many entries of the keyword "raw chocolate".

When the external web server 103 contains a target page 115 and a reference page 116, if possible, the external web server 103 may perform such processes. For example, such processes may be performed by a computer that is used when a web page is created.

Fig. 12 is a flow chart showing a process for

creating a promotion index database 113 performed at step S29 shown in Fig. 9 by the automatic information collecting robot 108 of the search server device 101 or the URL registering unit 111 thereof.

In Fig. 12, at step S41, search keywords are extracted from each web page collected by the automatic information collecting robot 108 or registered by the URL registering unit 111.

At step S42, the title of the page is extracted from the portion defined by a <title> tag. The extracted title is used for showing the result of the searching.

At step S43, the beginning portion (for example, around 300 bytes) is extracted from the portion defined by a <body> tag of the file. The extracted portion appears as the summary of the page.

At step S44, the URL is extracted from each page. The extracted URL is used as a search result to display the page.

At step S45, a search keyword extracted at step S41 is written to the search keyword field of the index table 131 of the promotion index database 113.

At step S46, the title extracted at step S42 is written to the title field of the answer table 132 of the promotion index database 113.

At step S47, the summary extracted at step S43
5 is written to the summary field of the answer table 132 of the promotion index database 113.

At step S48, the URL extracted at step S44 is written to the URL field of the answer table 132 of the promotion index database 113.

10 At step S49, a search keyword stored in the index database 131 of the promotion index database 113 is associated with a record number of the answer table 132. The search keyword number is written to the index number field of the index
15 database 131.

Thereafter, the process for creating the promotion index database 113 is completed. The flow returns to the process shown in Fig. 9.

20 The process for creating the promotion index database 113 shown in Fig. 12 can be used as the process for creating the regular search service index database 112.

Fig. 13 is a flow chart showing a promotion entry process performed at step S13-1 shown in Fig.
25 8 by the user terminal apparatus 104.

In Fig. 13, at step S51, an announcement page 114 is read from the promotion promoter web server 102 (or the external web server 103). The announcement page 114 is browsed by a user (namely, 5 the above-described game entrant of the promotion) with the user terminal apparatus 104.

At step S52, an award entry keyword 119 contained in the announcement page 114 is displayed for the entrant.

10 At step S53, the entrant inputs a search keyword 117 to the search keyword input field 121 of the announcement page 114 with the user terminal apparatus 104. The entrant clicks the search button 122. As a result, a keyword search command is 15 transmitted to the search CGI program executing unit 109 of the search server device 101.

At step S54, the user terminal apparatus 104 receives the result of the searching process performed by the search CGI program executing unit 20 109 of the search server device 101 and displays the search result.

At step S55, with the operation of the entrant corresponding to the search result displayed on the user terminal apparatus 104, a web page as the 25 search result is displayed on the user terminal

apparatus 104. The entrant browses the search result and knows whether or not the browsed page is a target page. When the determined result at step S55 is Yes (namely, the browsed page is a target page), the flow advances to step S56. When the determined result at step S55 is No (namely the browsed page is not a target page), the flow returns to step S53. At step S53, the above-described process is repeated.

At step S56, the entrant fills in the award entry form 123 of the target page 115 for required data such as the address and name of the entrant with the operation of the user terminal apparatus 104. At step S52, the obtained award entry keyword 119 is input to the award entry field 124. As a result, the award entry process is performed.

Thereafter, the promotion entry process is completed. The flow returns to the process shown in Fig. 8.

Fig. 14 is a flow chart showing a promotion proceeding process performed at step S13-2 shown in Fig. 8 by the promotion promoter web server 102 (or the external web server 103) or the search server device 101.

At step S61, the promotion promoter web server

102 (or the external web server 103) transmits a
file describing an announcement page 114 to the
user terminal apparatus 104 through the network 105
corresponding to a transmission request issued by
5 the user terminal apparatus 104.

At step S62, the promotion promoter web server
102 (or the external web server 103) performs a
process for issuing an award entry keyword 119. In
the process, whenever the user terminal apparatus
10 104 accesses an announcement page 114, a different
award application keyword 119 is issued. The
process will be described later in detail.

At step S63, the search CGI program executing
unit 109 of the search server device 101 searches a
15 search keyword 117 written in the search keyword
input field 121 of the announcement page 114 by an
entrant with the user terminal apparatus 104. In
reality, the search CGI program executing apparatus
109 searches both the promotion index database 113
20 and the regular search service index database 112
as one database for the search keyword 117.

The search CGI program executing unit 109
records a search keyword 117 that was used in the
keyword searching operation and creates a search
25 log. The search log is used to execute a search

keyword summing process (that will be described later in detail).

At step S64, the search result of the searching operation performed by the search CGI 5 program executing unit 109 is transmitted to the user terminal apparatus 104 through the network 105.

At step S65, the entrant issues a browse request command of a web page as a target page 115 corresponding to the search result displayed on the 10 user terminal apparatus 104. When the promotion promoter web server 102 (or the external web server 103) receives the browse request command of the target page 115 from the user terminal apparatus 104, a file describing the target page 115 is 15 transmitted to the user terminal apparatus 104 through the network 105.

At step S66, the promotion promoter web server 102 (or the external web server 103) performs a checking process for the award entry keyword 119. 20 In the process, it is determined whether or not the keyword written to the award entry field 124 of the target page 115 is the same as the award entry keyword 119 issued when the announcement page 114 is accessed. The process will be described later in 25 detail.

Thereafter, the promotion proceeding process is completed. The flow returns to the process shown in Fig. 8.

Fig. 15 is a flow chart showing an award entry keyword issuing process performed at step S62 shown in Fig. 14 by the promotion promoter web server 102 (or the external web server 103).

At step S71, a new award entry keyword 119 is created corresponding a browse request on the announcement page 114.

At step S72, the newly created award entry keyword 119 is stored to a storing portion of the promotion promoter web server 102 (or the external web server 103). The award entry keyword 119 is used in an award entry keyword checking process (that will be described later in detail).

At step S73, the created award entry keyword 119 is transmitted to the user terminal apparatus 104 through the network 105. The award entry keyword 119 appears in the display field of the promotion keyword 118 of the announcement page 114 on the user terminal apparatus 104.

Thereafter, the award entry keyword issuing process is completed. The flow returns to the process shown in Fig. 14.

Fig. 16 is a flow chart showing the award entry keyword checking process performed at step S66 shown in Fig. 14 by the promotion promoter web server 102 (or the external web server 103).

5 At step S81, information of the award entry that has been input to the award entry form 123 of the target page 115 is received from the user terminal apparatus 104 through the network 105.

10 At step S82, it is determined whether or not the keyword that has been input in the award entry field 124 of the award entry form 123 is the same as the award entry keyword 119 that has been issued for the current promotion in the above-described award entry keyword issuing process. When the 15 determined result at step S82 is Yes, the flow advances to step S83. When the determined result at step S82 is No, the flow advances to step S85.

20 At step S83, it is determined whether or not an award entry that has been input in the award entry field 124 of the award entry form 123 has the same keyword as entries that have been formally accepted. When the determined result at step S83 is Yes (there are no entries with the same keyword), the flow advances to step S84. When the determined 25 result at step S83 is No (namely, there are entries

with the same keyword), the flow advances to step S85.

At step S84, the award entry received at step S81 is formally accepted. The information of the award entry is stored to the storing portion of the promotion promoter web server 102 (or the external web server 103). Thereafter, the award entry keyword checking process is completed. The flow returns to the process shown in Fig. 14.

On the other hand, at step S85, the award entry received at step S81 is determined as an invalid entry of which the game has not been completed. Thereafter, the award entry keyword checking process is completed. The flow returns to the process shown in Fig. 14.

Fig. 17 is a flow chart showing the search keyword summing process performed at step S15 shown in Fig. 8.

At step S91, analyzing conditions for analyzing the search log in which search keywords 117 have been written in the promotion proceeding process are designated. In the analyzing condition designating process, words that are supposed to appeal to the users are designated as analyzing objects.

At step S92, the search log analyzing process is performed corresponding to the analyzing conditions designated at step S91. Search keywords 117 recorded in the search log are sorted in the 5 order of the number of entries.

At step S93, as the result of the analyzing process performed at step S92, the search keyword summing report 120 that represents the number of entries of each promotion keyword 118 designated in 10 the above-described promotion preparing process and the ranking order thereof is created. Thereafter, the keyword summing process is completed. The flow returns to the process shown in Fig. 8.

Fig. 18 shows an example of a search keyword 15 summing report 120. The search keyword summing report 120 contains the summed result of the entries of each search keyword 117. The ranked position of the promotion keyword 118 is highlighted (shaded). Thus, the promoter of the 20 promotion can estimate the appeal of the promotion keyword 118 "raw chocolate" of the advertisement statement described in the announcement page 114 corresponding to the number of searched entries and the ranked position. In addition, the promoter can 25 estimate with what words other than the promotion

keyword 118 the consumers have been impressed.

A function equivalent to the search server device 101 according to the embodiment of the present invention can be performed by a general-purpose computer. To do that, a program that causes the computer to perform the processes represented by the flow charts shown in Figs. 8 to 10 and Figs. 12 to 17 performed by the search server device 101 is pre-stored to a computer readable storing medium. The program is read by the computer from the storing medium and temporarily loaded to a main memory of the computer. The program stored in the main memory is read and executed by a central processing unit of the computer.

Fig. 19 shows an example of the computer readable storing medium. The computer readable storing medium may be a memory 142 (such as a semiconductor memory or a hard disk) or a portable storing medium 143 (such as a CD-ROM, a DVD-ROM, an MO (Magneto-Optical disc), or a floppy disk).

Alternatively, the computer readable storing medium may be a storing device 146 disposed in a program server 145 as a computer connected to the computer 141 through a communication line 144. In that case, a transmission signal of which a carrier

wave is modulated with a data signal that represents a control program is transmitted from the program server 145 through the communication line 144 that is a transmission medium. The 5 computer 141 demodulates the received transmission signal, reproduces the control program, and executes the control program.

In the above-described structure of the present invention, an advertising promotion 10 technology that allows an information searching apparatus that searches information on a network to provide high advertisement effects can be provided.

Although the present invention has been shown and described with respect to a best mode 15 embodiment thereof, it should be understood by those skilled in the art that the foregoing and various other changes, omissions, and additions in the form and detail thereof may be made therein without departing from the spirit and scope of the 20 present invention.